

TUESDAY, AUGUST 1, 2006

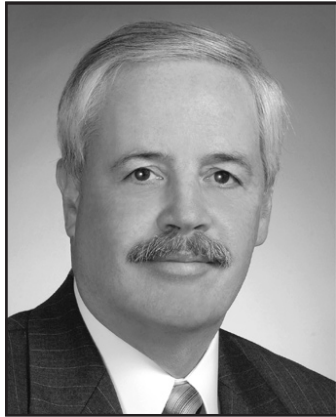


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# Real Estate Journal

COVERING ALL OF LONG ISLAND, NEW YORK CITY AND UPSTATE NEW YORK



Thomas McMahon, CPCU  
Managing director, commercial sales  
**Cook, Hall & Hyde, Inc.**

**1) Please discuss your charitable/organizational involvements.**

I served on the board of a youth soccer organization and nine years on a school board. Hurricane Katrina and tsunami relief have been CHH priorities. We also sponsor the Long Island Insurance Community Fund.

**2) What is the most notable transaction or project in which you have recently been involved?**

We recently structured an owner-controlled insurance program covering several multi-million dollar real estate projects.

**3) Please discuss your professional background.**

In 1976, I joined the Donald A. Hall Agency where I underwrote and marketed commercial lines. In 1988 I purchased the agency, which merged with two others in 1997 to form Cook, Hall & Hyde.

**4) What is one criterion that sets your company/firm apart from your competitors?**

CHH's team approach to managing clients' risks is one of the qualities that distinguish us. Our specialists in commercial insurance, personal insurance, and benefits work together to best serve our client's needs.

**5) Do you see your industry in a more or less favorable position six months from now?**

Recent catastrophic weather events and predictions for an active hurricane season will negatively impact the availability and cost of insurance. CHH's strong market relationships will enable us to help our clients through these difficulties.