

Cook, Hall & Hyde, Inc.

Cook, Hall & Hyde Among Nation's Top 100 Largest Brokers

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Long Island, NY

Cook, Hall & Hyde, Inc. a leading regional provider of commercial and personal insurance, employee benefits, and risk management services, reached another important milestone. The organization has earned a place among the "100 largest brokers of US business" as ranked by *Business Insurance* (BI) magazine in its July 17, 2006 edition. BI, a Crain's publication covering the insurance industry, based its rankings on 2005 revenues generated by US-based clients. Cook, Hall & Hyde, Inc.'s 2005 revenues of over \$18.2 million earned the company a ranking of 98 within an industry of over 30,000 agents and brokers nationwide. The list includes multi-national, publicly-traded, privately-held and bank-owned agencies. Among privately-held companies, Cook, Hall & Hyde, Inc. placed 66th.

For Cook, Hall & Hyde, Inc. President Len Scioscia, the ranking is a testament to the organization's philosophy, "which places a premium on teamwork and the relationships we share with our customers, the carriers we represent and the people we work with everyday," he said. "While size alone doesn't ensure success, we're very proud of our strong track record of profitable growth, which is attributable to core values that emphasize team selling across all of our lines of business," stated Mr. Scioscia. "This approach has earned us high customer loyalty and success in building new client relationships and strong carrier relationships. As a result, we have been able to achieve a 10% compound growth rate over the last five years."

In addition to its steadily increasing revenues, Cook, Hall & Hyde, Inc.'s growth is evidenced in an expansion of its facilities. Earlier this year, the company announced the planned relocation of its office on Stewart Avenue in Bethpage, NY and its Personal Service Center on East Bethpage Road in Plainview, NY to a new 20,000 square foot space located at 40 Marcus Drive in Melville, NY. The move is expected to be completed this fall. Cook, Hall & Hyde, Inc. also has offices in East Hampton, NY and Fair Lawn, NJ.

[Business Insurance magazine's list of the "100 Largest Brokers of U.S. Business."](#)